

## Vertex Law: a new vision for the legal sector



*'Acora has shown overall experience and professionalism. The solution they suggested demonstrated they had a real understanding of our industry, what was required by Vertex Law and our vision.'*

Stuart Butler-Gallie  
Founding Partner  
Vertex Law

Vertex Law are a modern and progressive law firm working to innovate the way legal firms meet new standards of flexibility, quality and value for money. They are committed to providing business-focussed expertise, a uniquely transparent pricing system and unparalleled levels of accessibility and customer service.

### Business focus

When Vertex came to us at the beginning of their journey, they had a vision of using state-of-the-art technology to innovate new value for customers and ensure significant competitive advantage. With a completely clean platform to work from, the founders had the opportunity to maximise the potential offered by the most forward thinking technology available.

essentials of their service: business continuity, stringent security and quality.

### ♦ The right level of expertise

The critical nature of the task at hand required an IT partner with a high level of legal sector expertise and the vision to grasp the way Vertex wanted to challenge the inertia of their industry and do business differently.

### Unique challenges

#### ♦ Time restriction

With only a month to go until launch, the firm needed their complete IT systems to be specified, configured and implemented. Absolute clarity about their business needs was required to avoid error and meet the deadline.

### When our customers talk, we listen

After choosing Acora for their extensive experience in the legal sector, and having clearly established the objectives and outcomes Vertex expected to be delivered, the Acora team designed, built and tested its proposed solution in Acora's testing labs to ensure that the entire system would deliver advantage from day one.

#### ♦ Highly demanding customers and competitive marketplace

Delivering an exceptional legal service to demanding and technology savvy customers meant that their use of cutting edge technology had to create a service that would exceed expectation, not just meet it. The strategy also had to utilise the capability of new technologies without compromising the absolute

### Shaping our services around you

#### ♦ Cutting edge infrastructure

The installation included high-speed LAN and WAN networks, printers, desktops and laptop PCs, servers and switches and a complete set of carefully selected software.

## Acora: Case Study - Vertex Law

Technology to seize competitive advantage



### ◆ Robust security

A firewall, disaster recovery solution, secure remote access were all made a priority.

### ◆ Accessibility

A computerised database of documents was made available online for accessible information on the move, and a document management system and practice management system gave Vertex lawyers the ability to locate documents with maximum speed and efficiency.

### Our services delivered:

- ◆ Enduring competitive advantage protected by a forward thinking IT infrastructure poised to flex with change and implement new technologies
- ◆ Accessibility, productivity and efficiency
- ◆ User-friendly management systems driving transparency, professionalism and quality maintenance through the way they operate for customers

### At Acora we focus on outcomes, not incomes.

Acora delivers outsourced IT services to visionary mid-market business leaders who need strategic agility without the shackles of high-risk IT. We provide the freedom to flex further, and adapt faster – fully supported by an expertly managed, outcomes-focussed IT strategy. Because true service is about flexibility, we meet our customers' ever-changing strategic needs with outsourcing services delivered at whatever level feels right for them. When our customers talk, we listen. No error, no confusion. Just singular, dynamic service that drives new business value at every level in a new and uncertain economy.

### Further information



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